



earthtrade
• SPECIALISTS IN OFFSET SOLUTIONS •

Earthtrade – Company Bio

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Earthtrade are Australia's leading environmental market solution specialists, offering a full suite of pricing, assessment, negotiation, procurement, management, monitoring, and auditing services. At earthtrade, we also have an established relationship with environmental market regulators, enabling us to assist you with your regulatory negotiations and obligations.

Earthtrade can offer you a complete solution, from sourcing through to commercial and regulatory finalisation. Environmental market products are complex both technically and commercially. However, earthtrade's pragmatic and strategic approach to environmental markets makes your business needs achievable in the short and long term.



earthtrade is Australia's leading environmental market procurement and solution specialist, offering a full A-Z suite of services, including site and counterparty due diligence, impact cost assessments, site sourcing and brokerage, implementation, monitoring and reporting.

Earthtrade can provide a total solution, from sourcing interested counterparties through to private contract negotiation and works implementation. Environmental market productions such as biodiversity offsets and carbon credits are complex both technically and commercially. However, when approached in a pragmatic, strategic manner, offsets that achieve a Net Gain are achievable.

There are many solutions that can be considered, depending on your corporate requirements, for example:

Tailor-made – offsets and projects developed on an impact-by-impact basis. These are predominantly appropriate for impacts that are large relative to their landscape

Co-located – projects impacting species and environmental communities can have their offsets similarly structured. Furthermore, areas not used for one type of credit or market (e.g. biodiversity) can often be infilled with another (eg carbon), allowing synergies in management and environmental benefits.

Advanced offsets and biobanking – Earthtrade strategically acquires areas for the express purpose of providing offsets for our clients. This allows clients to reap the commercial and compliance benefits of a knowledgeable supplier while driving an exponentially greater outcome for the environment at large.

earthtrade is the leading environmental market solutions specialist in Australia. We provide advice, financial assessment, contractual negotiations and securing, regulatory approvals, management, implementation and monitoring and reporting. At earthtrade we provide these services across all legislated environmental markets in Australia including:

- Biodiversity offsets required by Australian, State and local governments
- NGER Act requirements including the Safeguard Mechanism
- The Reef Credit Scheme, nitrogen and sediment offsets Corporate and TNFD requirements
- Management Plans for offset areas
- Project design of offsets in consideration of other options for use of the property
- Consideration of risk in strategy development
- Facilitation of financial contracts

As part of these markets, earthtrade's services include but are not limited to:

- Project feasibility assessment and design
- Property highest and best use assessment
- Management plans for offset areas
- Offsets required by Australian, State and local governments to meet approval Conditions
- Legally binding mechanisms on title to secure offsets
- Structure of financial solutions
- Structure of multi-party offset solutions
- Property management solutions
- Offset implementation
- Offset monitoring and reporting

Our Clientele

Government



sunwater

Legal



Urban Development



Stockland

LEDA

Metallurgical Coal



BHP



Renewable Energy

NEOEN

tagenergy



BUSINESS AS UNUSUAL

LNG and Processing

RioTinto



Santos





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